ANNUAL REPORT EDITION 2023

EDWARDSVILLE CEO®

CREATING ENTREPRENEURIAL OPPORTUNITIES

CEC

®

ABOUT US





In Edwardsville CEO, the community is our classroom.

CEO is a transformational program for seniors from Edwardsville High School, Father McGivney Catholic High School and Metro-East Lutheran High School.

During the course of their senior year, our students tour and connect with dozens of area businesses and guest speakers.

Together, students develop a class business venture in the fall and launch an individual business in the spring. Through these interactions and experiences, our goal is to help our students develop an entrepreneurial mindset which, we believe, will help set them up for success no matter which career path they choose.

MISSION

CEO aims to provide a comprehensive educational experience by equipping our students to become entrepreneurial thinkers who contribute to the economic development and sustainability of our community.

HISTORY

Class of 2019: 9 students Class of 2020: 17 students Class of 2021: 20 students Class of 2022: 20 students Class of 2023: 26 students (Incoming) Class of 2024: 26 students

CHAIRMAN OF THE BOARD



Dear Edwardsville CEO Community,

As the Edwardsville CEO Advisory Board Chairman, I present to you the 2023 CEO Annual Report. Having completed our 5th year, Edwardsville CEO continues to expose area high school students to all the wonderful businesses, people and ideas that the Edwardsville/Glen Carbon area has to offer. These students undergo a quick transformation from high school student to our next generation of business people. The indications of the changes are manifested in their appearance, outward behavior, inquisitiveness, problem solving, personal responsibility, honesty, optimism, and outstanding work ethic. Edwardsville CEO is helping to fast forward the future leaders of tomorrow. Currently we have students from Edwardsville High School, Father McGivney High School and Metro-East High School.



Our very first year saw an unprecedented 3 finalists being selected to participate in the 2019 National CEO Trade Show where 1 of our students was selected as a winner. Our second year saw an increased class size get interrupted by the COVID 19 virus, but that did not deter them from holding a very successful class business, adapting and holding a virtual business pitch competition and having 3 students become finalists in the CEO National Pitch Competition. In our third year, we were thrilled to have had 4 students make it to the top 18 finalists out of over 160 student submissions nation-wide. On top of this, Luke Deakos was awarded the first place grand prize! Our fourth year has seen our largest class of 26 achieving one of most successful class businesses. Our fifth year has brought a new Program Coordinator, Ellen Singh, who joined us this past summer. We repeated a very successful class business, Fish Tank competition, and look forward to the upcoming trade show. The 2023 Midland Institute CEO National Pitch contest saw 398 entries this year and the Edwardsville CEO program placed 5 finalists in the Top 18. The Grand Prize winners will be announced very soon.

I would personally like to thank all who contributed to the success of this program. This would include our investors, school administration and staff, business hosts, speakers, mentors. To the Edwardsville Community Foundation, a special "Thank You" for being our fiscal agent. I would like to extend a special shout out to the Edwardsville Rotary Club, our Board of Directors and to the fantastic Program Director we have in Hannah Allison.

On behalf of the Edwardsville CEO Advisory Board, thank you for your continued support. Your investment in the future of these young adults is appreciated. If you would like to become involved, I invite you to attend a class, consider becoming a mentor, serve as a host site for a class, or arrange a business visit.

Thank you for your investment! It's an investment for our kids, our businesses and our community.

Marc R. Voegele

Owner | Express Employment marc.voegele@expresspros.com | 618.920.2705



PROGRAM DIRECTOR

To our outstanding Edwardsville CEO Community,

It is hard to believe that our 5th class of CEO students is about to graduate! At the conclusion of this school year, 92 students will have passed through this program and been profoundly impacted. What an amazing accomplishment!

We have witnessed our students from Edwardsville High School, Father McGivney Catholic High School and Metro-East Lutheran High School join forces under one program to launch a class business venture and develop their own individual businesses. This year, our 26 students pulled off an incredibly successful drive-in movie event, rocked our local Fish Tank business pitch competition and had FIVE students make the top 18 finalists in the Midland Institute National Pitch Competition (out of almost 400 applicants)! To say we are proud of all of their accomplishments this year would be an understatement.



Students from our first class of 2019 are getting ready to graduate college and enter the workforce. We are starting to see evidence of something quite amazing...our graduates are not only pursuing amazing opportunities, they are looking to our community to return and plant roots! When you find a program where you can set students up for success, no matter which career path they plan to pursue, and are also able to open their eyes to the amazing opportunities right in their backyard...you have found something very, very special.

Our mission in CEO is to help students develop an entrepreneurial mindset. We believe that when our young adults learn how to be enterprising individuals, when they understand the importance of communication, hard work, doing what they say they are going to do and owning their mistakes, that they can truly become contributors to the economic development and sustainability of any community. Students not only learned valuable business concepts, each day they soaked in life lessons and words of wisdom from dozens of experienced professionals. Thanks to our community's support of this program, we are confident that our students are leaving high school with the tools necessary to be successful, no matter which career paths they choose to pursue.

It has been my absolute pleasure to be a part of a program that combines education with real-life experiences while placing a high value on community growth and development. It is an honor to introduce younger generations to the endless opportunities that exist in our community. I feel extremely fortunate to be in a position that allows me to promote the hometown that helped shape me into the person I am today.

Thank you for your investment in our community and our future!

Hannah L. Allison Program Director | Edwardsville CEO facilitator@edwardsvilleceo.com | 618.610.9714



COMMUNITY SPOTLIGHT



Each year, we welcome our alumni back to reconnect at a winter extravaganza. This year, we were particularly THRILLED to catch up with SO many graduates and hear of some incredible stories.





Class of 2019 CEO alumnus, Trevor Lovatto, volunteered to feature a few of these stories in a new promo video for the program! Check out a glimpse at the special ways our alumni have carried on their entrepreneurial mindsets and are connecting with our community below!







Jrevor Lovatto (19') & Doug Villhard

Doug Villhard (Academic Director for Entrepreneurship at WashU) generously began speaking with CEO students in 2018 with a series of workshops geared at developing the art (and science) of entrepreneurship. The lessons and teachings of these workshops have long since stuck with Trevor as he has continued to pursue a career in videography and launch his own business.

Rebecca Raymer (19') & Jasmine Kumar

Rebecca was just recently hired as the new SALES MANAGER for the Towneplace Suites in Edwardsville – the same location that first sparked her interest in the industry when she visited on a talk & tour with the first CEO class in 2019. Jasmine (Regional Director of Sales for General Hotels Corporation), has been an incredible supporter of CEO since the beginning. She has not only hosted each class at Towneplace Suites, she has been a mentor year after year for our students.

Livia Budwell (23'), Ryan Cross (22') & Phillip Brunner

Phillip Brunner, Owner/Operator of the newly opened Chick-fil-A, joined Edwardsville CEO as a guest speaker this school year. Ryan and Livia were both inspired by Phillip's passion and commitment to creating a fantastic work environment. They were both hired, and soon promoted, during the early weeks of the restaurant opening. Ryan and Livia's leadership, communication skills and teamwork are a few of the qualities that immediately stood out to Phillip.







Ashton Mersinger

Shoe Renew, created by Ashton Mersinger, is a shoe care kit and cleaning service made to improve the look and longevity of all of your shoes. Shoe Renew provides all the essentials to help get your shoes looking as good as - new, as well as a unique tips and tricks guide to help clean and spiffy up your footwear. - From blotch marks to blemishes the Shoe Renew cleaning kit will be sure to get your shoes looking as good - as new. For more information visit www.618shoerenew.com, or email us today at

shoerenew618@gmail.com. Ashton plans to attend the University of Indiana to major in business with an emphasis on finance.





Avarie Schwartz

Graze and Gather, created by Avarie Schwartz, is a charcuterie business to help your parties go above and beyond to help you become the host with the most! Each box contains hand-picked artisan cheeses along with many other delicious treats and a unique flavor pairing card to ensure an optimal flavor experience. Follow @grazeandgatherceo on Instagram and Facebook to place your order today! In the near future, Avarie will study electrical engineering at Auburn University.





Brooke Wade

As the owner and operator of **Chexedo Dreams**, Brooke wishes to create customized illustrations for one's favorite character. These characters could be clients' original characters or just fictional characters that they love. Chexedo Dreams will also be offering different sizing from headshots to full landscape illustrations. Follow Chexedo Dreams on Instagram @chexy_dreams to catch our next set of order openings! Brooke will be attending Stony Brook University with an area of interest in computer science.





Caroline Marcus

The Ville Style, created and owned by Caroline Marcus, is an aesthetic, neutral, local clothing brand. The Ville Style focuses on keeping up with the current trends and offering affordable prices to allow you to support your local community in style. For more information visit our website at thevillestyle.com or follow @the.ville.style on Instagram today. Caroline will be attending the University of Tennessee Knoxville in the fall and will major in business with the goal of eventually becoming a lawyer.





Carter McMillian

Ready Ride, created and owned by Carter McMillian, sells portable car care kits for everything you may need while on the go. From cleaning up a spill to getting the dust out of your vents, Ready Ride's 🛛 🔂 READY RIDE portable car kit has you covered. You can check out Ready Ride on Instagram @_readyride. In the fall, Carter will be attending The University of Kansas to study aerospace engineering.







Prew Bagby

Drew's Design and Decor was created and run by Drew Bagby and is a handcrafted wooden holiday sign brand. The signs have pieces that are made to be swapped out for every holiday or celebration. You can follow us on Instagram: @drews_design_and_decor! Drew plans on studying sound design and technology through the Parkland Pathway program with UIUC.

Ella Feldmann

STEM Creations, owned and operated by Ella Feldmann, works to inspire the next generation of STEM professionals. The company provides at home lab kits for kids grades 3rd-8th grade. The kits feature education videos that not only guide students through the projects, but teaches students about STEM topics in fun and exciting ways. For more information on how to bring the joy of science outside of the classroom and into your home, contact Ella Feldmann at ellafeldmann@stemcreations.com, visit www.stem-creation.com online. Ella plans to study mechanical engineering at the University of Kansas.



Ellie Antonini

Art by Tini, created by Ellie Antonini, provides high quality and personalized artwork for each customer. Ellie specializes in portraits of people and pets, and is willing to accommodate whatever requests her client can imagine! Her creations act as a perfect gift to hang up and to be displayed for years to come. Additionally, customers have the option to see their piece being drawn in a timelapse video. To order your own piece, follow @artby_tini on Instagram and Facebook and email her @artby.tini2004@gmail.com. Ellie's dedication for helping others feel special and loved is shown in her art which she has pursued for 8+ years. In the fall, Ellie will be attending SIUE to study fine arts and forensic science.



Emma Bukovac

The Buddy System, owned by Emma Bukovac, is a dog care service created to ensure that your dog is being given the attention and care that you wish you could give them everyday. Sometimes we get busy in our lives and our dog's care and health can slip our mind. To ensure they stay happy and healthy, Emma will be offering a service to come to your house to walk them, feed them, play with them, and more. If you want to schedule a time for Emma to come take care of your dog, message Emma on Facebook @EmmaBukovac or email her at emmabukovac22@gmail.com. In the fall, Emma plans to attend SIUE and major in biology and participate in the dental program.



Emma Lorenz

Period Pack, created by Emma Lorenz, is a period subscription box aimed at providing women with the period care they need and delivered to their door. Each box comes with period supplies tailored to the customer's needs including, snacks, and a beauty product. Period Pack will use some of the profits from each box to donate period supplies to support women who are in need. Visit @the.periodpack on Instagram and Facebook for more information. Next year, Emma will attend Carthage College to study Nursing and Spanish, as well as play in the Concert Band.







Dog Care







Emma Martinez

Taste of Miami, created by Emma Martinez, provides pastries with a tropical taste of guava influenced by Cuban culture. By bringing this well-known Miami favorite to an unknown audience, Taste of Miami not only spreads an unfamiliar culture to the area, but also a delicious exotic taste. Customers can purchase individual pastries or a dozen that are intricately baked in Ms. Martinez's home kitchen. For more information, visit @tasteofmiami618 on Instagram or email tasteofmiami618@gmail.com. Emma will continue her education at Southern Illinois University of Edwardsville to study accounting.





Katie Gilbertson

Clay Crusher Course, coached and created by Katie Gilbertson, gives you an opportunity to enroll in fun and interactive private trap shooting lessons as well as shotgun handling courses for people of all levels! These lessons will help people learn, improve, and enjoy the sport. As a competitive trap shooter, Katie believes anyone can learn and improve in trap shooting and be confident in their skills! Visit

claycrushercourse.com or follow @claycrushercourse on Instagram and Facebook. Katie will be studying early childhood development and education at Missouri State University.





Livia Budwell

Just Breathe Bands, created by Livia Budwell, helps you take control of your focus and energy. Just Breathe Bands is a silent snapping magnetic band that can be worn on the wrist and tucked in the pocket. It even comes with a correlating breathing exercise. Learn to ground yourself when life is chaotic and become more productive with Just Breathe Bands. Visit @justbreathebands on Instagram and Facebook to learn more! Livia will be studying business and psychology in the fall.





Madison Peck

Mad Kimchi, created by Madison Deck, is a business that creates handmade kimchi. Simply put, kimchi is spicy, pickled cabbage originating from Korea. This superfood is bursting with probiotics and was named one of the top five healthiest foods in the world. Mad Kimchi uses high quality ingredients to bring a delicious handmade taste to your taste buds. To learn more, please visit @mad_kimchi on Instagram. Madison will be majoring in engineering at Southern Illinois University of Edwardsville.





Mae Klusas

The Simplified Life, created by Mae Klusas, is a line of aesthetic designs of to-do lists, planners, and schedules aimed at improving organization, productivity, and work-flow. As a classic Type-A personality, Mae believes that with the right tools, anyone can achieve their goals when it comes to organization. With various customizable elements as well as coordinating designs, a simpler and more minimalistic way of prioritizing tasks will be within reach! For more information about purchasing, visit @_thesimplifiedlife on Instagram. Mae will be attending Saint Louis University to study nursing.







Mallori Dempsey

Mallori Dempsey is the owner and photographer of **Rose Photography**, a collection of framed local iconic spots and decorated with dried pressed flowers. The product is designed this way to bring nostalgia and warmth into your home or office! Follow Rose Photography on Instagram @md.r_photography to see what she has been working on! Mallori will be majoring in biological sciences with a concentration of integrative biology at SIUE.



Mariam Amer

Baklovea, created by Mariam Amer, is a business that sells authentic and traditional Mediterranean Baklava. This staple Mediterranean dessert is made of many layers of paper-thin phyllo dough, a filling of ground nuts, and a syrup of honey with a hint of citrus and cinnamon flavors. The sweet, rich flavors and flaky texture of this dessert make it a favorite around Mediterranean regions, and with Baklovea, you now have the chance to try it as well! To discover more, make sure to visit @baklovea_ on facebook and instagram. Mariam will attend SIUE with a major in biology.



Rose

Photography

D a K I O V e a add sweetness to life with baklava



Natalie Blair

Natalie Blair is the creator and owner of **Blue Heart Jewelry**, a sustainable brand that upcycles old jewelry. Blue Heart Jewelry repurposes second-hand jewelry and turns them into stylish new pieces. Each piece created by Blue Heart Jewelry is unique. To learn more information follow @blue.heartjewelry on Instagram or contact Natalie at nataliejamesblair@gmail.com. Natalie is undecided on what school she will attend in the fall, but will major in aviation.





Olivia Gray

Cake Explosion, created by Olivia Gray, provides a unique dessert for any occasion or event. Cake Explosion provides cake pops, but they aren't your average cake pops. These cake pops are fully customizable and are coated in popping candy to really put the "pop" in cake pop. For more information, visit @cakeexplosion_ or Instagram to get your distinct dessert. Olivia plans to attend SIUE to study marketing.





Rhiannon LaZella

Rhi-purposed Paper, created by Rhiannon LaZella, is a paper making company that focuses on giving the community fun and unique paper products that are eco-friendly, sustainable, and reusable. To do this, Rhi-purposed Paper takes donations of preused paper from local schools and people like you; breaks it back down into pulp; then remolds it into new, clean, unique, and fun paper products. Visit our Instagram and Facebook @rhi_purposedpaper, or email us at rhipurposedpaper@gmail.com to learn more! Rhiannon is unsure of where she will attend school in the fall, but will be going to a cosmetology school and eventually plans to specialize on cutting hair for kids with sensory issues.







Sam Chownard

Lux, owned, operated, and manufactured by Sam Chouinard, solves those groggy mornings. Traditional alarm clocks are harsh and crude. Instead of jolting you awake, Lux wakes you gently with a simulated sunrise right from your nightstand and can travel with you anywhere you go. Waking to light has many benefits for your eyes, productivity, and overall mood. For information and updates, visit

@LUX_LIGHTINGCOMPANY on Instagram. Sam will attend the University of Alabama at Huntsville to study aerospace engineering.





Sophia Ball

Urbane Herbs, created and owned by Sophia Ball, spruces up your cooking and brightens up your house with its gourmet windowsill herb gardens. The kit provides everything you need to grow your own herbs while also enhancing your cooking with unique recipes and tips. To buy your windowsill herb garden today, visit @urbane_herbs on Facebook, Instagram, or Etsy. Next year, Sophia will be attending Concordia University Nebraska to study Secondary Education.

EST. WINDOWSILL HERB GARDENS



Sophia Innik

Time Out - The Athletic Pack, created by Sophia Ivnik, is made for athletes that forget the essentials such as ponytails or athletic tape when going to the gym or practice. The Time Out Athletic Pack is a portable, lightweight bag that stores all your athletic essentials. Each bag is universal and can be used wherever, whenever. For more information and updates, visit @timeout_pack on Instagram to get your athletic pack today! Next year, Sophia will be attending Marquette University to study psychology.







■ Liked by timeout_theathleticpack and 82 others the.ville.style behind the scenes of the 30 second pitch and a sneak peek at some designs! be on the look out, orders will be available scont! ■

#edwardsvilleillinois #glencarbonillinois #edwardsvillect



What is in the Time Out Athletic Pack?









Tanner Garner

Dog Walker's Dream, owned and operated by Tanner Garner, solves the hastle of carrying too many items in your hands or pockets when going for a walk with your furry friend. This crossbody bag holds all your dog walking essentials such as doggie bags, your phone, keys, wallet, and more. When not in use, the bag can be used to store your leash and collar in one place. Bags can even be personalized with your dog's name! To grab yours today, check out @dogwalkersdream on Instagram. Tanner is planning on attending The University of Tampa to study psychology and criminology/criminal justice.

Jaylor Heberer

Biscuits For A Buddy, owned by Taylor Heberer, strives to provide fresh and healthy ingredients in her homemade baked dog treats. Taylor provides treats with few ingredients and high quality to maximize the benefits for your dog. Purchasing a bag of treats is not only great for your dog, but will benefit another animal in need. Ten percent of Taylor's profit will go directly to the Humane Society International organization to help other animals. To learn more, visit @biscuits_for_a_buddy on Instagram. Taylor plans to attend The University of Missouri - St. Louis (UMSL) and major in international relations.



Biscuits

For A Buddy



Zoe Byron

Cases for a Cause, founded by Zoë Byron, helps protect your phone while also donating money to different organizations per case bought. Cases for a Cause is a phone case company that selects two organizations per month in which 10% of the profits is donated. Each case's color matches its corresponding organization's awareness ribbon and each case is customizable. To learn more about Cases for a Cause, visit @_casesforacause_ on Instagram. Zoë is attending Florida Gulf Coast University, and plans to pursue digital media design.















SPECIAL THANKS

Doug Villhard

ACADEMIC DIRECTOR OLIN SCHOOL OF BUSINESS |WASHU

Entrepreneurial Extraordinaire, Doug Villhard, led a workshop series titled, '*The Art (and Science) of Entrepreneurial Thinking.*' Doug's workshops help our students identify a customer problem, find a "loveable solution," learn how to differentiate from the competition, understand the market and more! His series sets the foundation for each of our students to build their individual businesses. On top of this, students learn how to craft a pitch deck for their pitch competitions. Doug's donation of experience, time, energy, resources and talent are so greatly appreciated!







RACHEL GIERICH

Rachel Gierich

OWNER | RACHEL GIERICH PHOTOGRAPHY

For the FOUTH year in a row, Rachel took professional group and individual photos for our program. She also met with the class as a guest speaker and shared her experience of owning launching and running her photography company. Her incredible gifts of time, talent and energy are invaluable! We cannot thank her enough for her outstanding community support. To learn more about Rachel or her business, visit rachelgierichphotography.com.

Pam Farrar EXECUTIVE DIRECTOR | ECF

The Edwardsville Community Foundation (ECF) is the Fiscal Sponsor for Edwardsville CEO. ECF operates as a charitable trust that receives, manages and distributes tax-deductible contributions for the benefit of residents living in the local communities as defined by Edwardsville School District 7. We would like to extend a big thank you to Pam and ECF for all you do to allow Edwardsville CEO to operate and continue to grow! To learn more about ECF, visit: edwardsvillecommunityfoundation.com.



INVESTORS



Our Program Investors & Friends of CEO are the heart of our community-driven program. An annual investment of \$1,000 (Investors) as well as additional donations of finances and resources (Friends of CEO), provide the necessary resources for current-year contractor salaries and operating expenses, and ensures the sustainability of the program for future students. Investors also contribute their time to the program by hosting host business visits, providing guest speakers and serving as mentors.

- 1st Mid America Credit Union
- A Little Taste of Heaven Bakery
- AAdvantage Insurance Group
- Ann Tosovsky & David Bender; Home Nursery, Inc.
- B & W Heating and Cooling
- Bank of Madison County
- Busey Bank
- Carollton Bank
- CarsonAllaria Wealth Management
- Cassens & Sons, Inc.,- Chrysler Dodge Jeep Josh & Taran McKey RAM
- Cassens Transportation
- Chef's Shoppe
- CLA (Clifton Larson Allen)
- Clean Eatz (Edwardsville)
- CNB Bank & Trust
- Contegra
- Counselors Associates, Ltd.
- Dan Marsh, CFP. AAMS | Edward Jones
- Doug & Diane Villhard
- Edwardsville Rotary Club (until 2026)
- Express Employment Professionals
- FCB Banks
- Fireside Financial
- First Mid Bank & Trust
- Foley Dental Group, LLC
- Front Office Wealth Strategies

- GCS Credit Union
- Goldenberg Heller & Antognoli, P.C.
- Greg & Tammy Wofford
- Hawthorne Animal Hospital
- Heartland Bank
- Hortica
- Jay Beard/Boulder Holdings, LLC
- Jeff & Mary Westerhold
- Jeff Cooper (until 2023)
- Joe & Kathy Gugger
- Junior Service Club of Ed/Glen
- Karen Marcus | Butler Marcus Group at RE/Max Alliance
- Kurt & Julie Johnson
- Liberty Apple Orchard | Lugene and Steve Miller
- Liberty Bank
- Mark & Carol Mestemacher
- MasterCars, Inc.
- Midwest Members Credit Union
- Napa McKay Auto Parts
- Nicol Financial Services
- Ollie the Owl | Mallory Smyth & Patrick Quirke
- Ooh La La | Spa, Anti-Aging & Wellness
- Pfund Construction
- ProSource Wholesale

- R.P. Lumber
- Redmon Insurance Agency
- Richard & Tracy Wetzel
- Rick Marteeny State Farm Insurance
- Royal Banks of Granite City
- S.M. Wilson
- Scott & Kris Lollar
- Scott Credit Union
- Siebert Lawn Care
- Sivia Law, P.C.
- Source Juicery
- Spencer Homes
- St. Louis Bank
- Tim Wayman, CFP | Charles Schwab
- Truck Centers, Inc.
- Utilitra
- Wal-mart (Glen Carbon)
- Weinheimer Opel Law Firm
- West & Company, LLC
- Wood River Refinery | Phillips 66

- FRIENDS OF CEO
 - CEO Classes of 2019 2023
 - Gori Law Firm
 - Kimberly Winkler
 - Paul & Melissa Millard
 - Redmon Insurance Agency
 - What to Wear
 - WLS Consulting



BUSINESS VISITS



An important piece of the CEO experience is visiting local businesses and hearing from a dynamic group of guest speakers. People drive by these locations daily without recognizing their contribution to the economic development of the area. Our students walk away with a changed mindset, never viewing the business the same way again. These engaging experiences build a deep understanding and strong connection between our present and future business leaders and community members.

Aramark Uniform Services Barbers on South Main Bella Milano Blue Wave Martial Arts Busey Bank Busch Stadium & St. Louis Cardinals Chef's Shoppe Chick-fil-A Clean Eatz Edwardsville Contegra Construction Co Edisons and the Outlet Edwardsville Police Department Edwardsville YMCA Flite FT **Express Employment Professionals** First Mid Bank & Trust Front Office Wealth Strategies

Gateway Arch Goldenberg Heller & Antognoli P.C.Attorney Goshen Coffee Hawthorne Animal Clinic Liberty Apple Orchard MasterCars, Inc. Ooh La La Spa, Anti Aging and Wellness Peel Wood Fired Pizza Soill Spencer Homes Teaspoon Communications Towneplace Suites by Marriott T-RFX Village of Glen Carbon Walmart Weinheimer Opel Law Firm, PC Wood River Refinery









GUEST SPEAKERS

Alex Rosenberger Allison Olden Amy Schmidt Bonni Burns Brandon Bell Bob Marcus Brandy Mayfield-Smitl Blake Flener Chad M. Opel CFP Chris England Caryn Mefford Chairo R. Shaffer Dan Chancellor Dave Toby		
Doug VillhardA Dr. Paul Myer	Manager West & Company, LLC cademic Director of Entrepreneurship Washington University Chief of Staff Hawthorne Animal Hospital Barber Barbers on South Main	1 1 1
	Barber Barbers on South Main CEO and Founder Contegra Construction Co	F
	Barber Barbers on South Main	1
	President & CEO McKay Napa Auto Parts	ŀ
	Owner MasterCars, Inc.	F
	Director Deep Grain	F
	Special Events & Marketing Coordinator City of Edwardsville	ł
	Owner Elite FT	-
	Economic & Community Dev. Coordinator City of Edwardsville	-
	Finance Director City of Edwardsville	-
	Owner Goshen Coffee Regional Director of Sales Towneplace Suites by Marriott	-
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	Partner Weinheimer Opel Law Firm, PC	0
		-
	Community Relations Coordinator Wood River Refinery	-
	Fan Interaction St. Louis Cardinals	
Karen Marcus	Real Estate Broker / Butler Marcus Group RE/MAX Alliance	

Kevin Head Kristen M. Jacobs, M.D. and Kyle Cassity Kyle Dinges	
Luke Harris Matt HanksAMC GeoMo Matt McKay Matt McSparin Marc Voegele	Director Crossroads Bike Tours bility Program Director Air Mobility Command, Scott AFB Regional Sales Manager McKay Napa Auto Parts Owner Edisons and the Outlet Owner Express Employment Professionals
Megan Eberhart Melissa Georgeoff Mike Rathgeb Michael Fillback	Founder & Partner Goldenberg Heller & Antognoli P.C. Giveaways & Promos St. Louis Cardinals Chief Contracting Officer Advent Home Medical Inc Owner Spencer Homes Chief of Police Edwardsville Police Department
Mike Lybarger Nancy and Scott Schneider Natasha Howard	Owner Source Juicery Major/Deputy Edwardsville Police Department Owners Chef's Shoppe Branch Director Edwardsville YMCA Director of Parks & Recreation City of Edwardsville
Phillip Brunner Rachel Gierich Rebecca Courtney	Co-Owner Peel Wood Fired Pizza Owner/Operator Chick-fil-A Owner Rachel Gierich Photography GA Community Relations Lead NGA Agent State Farm Insurance
Ryan Frank Russell J. Voudrie, CPA Sam Masterson Sara Sanderson Sarah Clarke	Area Mechanical Engineer Wood River Refinery Partner West & Company, LLC Marketing & Communications Specialist Gateway Arch Owner Clean Eatz Edwardsville Director of Operations Gateway Arch
Steve Cooper Steve Grant Stephen Hagopian Steve and Lugene Miller	Store Manager Walmart .Senior VP and Regional Senior Lender Community Bank VP Retail Banking Busey Bank Sales Manager Aramark Uniform Services Owners Liberty Apple Orchard
Tammy Bauer Tim Henke Todd Sivia	Partner Teaspoon Communications Owner Blue Wave Martial Arts Video Editing St. Louis Cardinals Attorney & DISC Trainer Sivia Law Firm Director of Sales and Hospitality Bella Milano

CEQ®



CLASS BUSINESS

Each year, CEO students are responsible for the planning and execution of a class business endeavor. Students elect officers, pitch their idea for approval to the board of directors, and form committees. As a team, they must identify goals, create a marketing plan, gain investors, launch sales, make financial projections, and more!

The profit generated from the event becomes the seed money for each student's individual business venture that they launch in the spring.

Through a lot of teamwork, planning, hard work, feedback from program participants, and community involvement, students executed an incredibly successful drive-in movie night, far exceeding their goals and expectations!

Despite having to reschedule the original date due to weather, students entertained over 430 community guests to 'The Most Magical Night in Edwardsville!' They hired professional princesses, face painters and brought in **COMMUNITY involvement** food trucks, making this evening one our community is not soon to forget!



CE(

🖌 Gain EXPERIENCE

√ Generate PROFIT



PITCH COMPETITIONS

CF(

MIDLAND INSTITUTE FOR ENTREPRENEURSHIP

Students submitted a 30 - second business pitch for the MIE CEO National Pitch Competition. Nearly 400 students entered across all CEO communities.

We are thrilled to share that FIVE of our students earned a place in the **TOP 18 FINALISTS! Congratulations,** ladies!











Katie Gilbertson PERIOD PACK CLAY CRUSHER COURSE

Avarie Schwartz Ella Feldmann GRAZE AND GATHER STEM CREATIONS ART BY TINI

Ellie Antonini

Emma Lorenz

EDWARDSVILLE CEO FISH TANK

SPECIAL SHOUT OUT TO OUR JUDGES:

Matt McSparinPresident/CEO | Edison's Entertainment Complex Jo Ann Di Maggio MayDirector | Jo Ann May SIUE SBDC Brewing Steve Cooper.....Division President | First Mid Bank & Trust Tim Schoenecker, PH.D.....Dean | SIUE School of Business Veronica AmbuehlVP & Executive Director | BAM Marketing



SPONSORED BY:









CONGRATULATIONS TO OUR WINNERS!

1ST PLACE......Avarie Schwartz **GRAZE AND GATHER**

2ND PLACE.....Livia Budwell **JUST BREATHE BANDS 3RD PLACE**......Katie Gilbertson **CLAY CRUSHER COURSE**





A DAY IN ST. LOUIS!











ာSo iLL











HOST SITES



Edwardsville CEO always meets in a business, never a classroom. In order to host guest speakers and have class work days, we rely on our gracious local businesses to open their doors and allow us to share their meeting spaces.



SPECIAL THANKS TO: Abel Anderson & Steve Cooper







SPECIAL THANKS TO: Kristen Pfund & Cheryl Marteeny



SPECIAL THANKS TO: *Ms. Kimberly Winkler*



MENTORS

CEC



The mentor program provides an effective networking model for Edwardsville CEO students. Each student is matched with a mentor from the business community that helps students throughout the year as they develop their individual business venture! THANK YOU, MENTORS!



ADAM DAVIS sistant VP | Busey Bank



ADAM SALTSGAVER Royal Banks | SVP IL Market





AMY SCHMIDT anager Loss Control | United Heartland - AF Group



ANDREA GARNER SVP | Commerce Bank



ANN MCLEAN Ith and Wellness Director | YMCA Edwardsville



CALE HENKE VP Commercial Bankir Busey Bank





eal Estate Broker Barber Murphy



JASMINE KUMAR Regional Director of Sales | General Hotels Corporation



CARYN MEFFORD

KRISTEN JACOBS, M.D. Owner | Ooh La La Spa



CHAD M. OPEL, CFP Senior Wealth Managemen

KRISTEN PFUND Co-Owner | Pfund Construction, LJC Partners The Ink House





LACY ABLE Business Development Rep | GCS Credit Union



ROB PICKERELL VP Commercial Lender



TODD SIVIA ttorney & Owner Sivia Law Firm



MARK COUSLEY VP | Bank of Madison County

RYAN HIGH Owner | Global Brew



MATT GORTON VP Private Wealth Advisor | U.S. Bank



SHAWNTA' RAY Owner | Happy Up Inc



MIKE RATHGEB

TAMMY BAUER wner I Blue Wave Fitne



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GETTING INVOLVED















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SPEAKER





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